



Advantage Consulting, LLC

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Every Day Remember to be...

Thirteen years ago, I made a simple list of attributes I felt were critical to my success. The simple list, formatted in a Word document, to this day hangs on a wall in front of my desk. No frame, just thumb tacked to the wall. It reminds me of a much simpler time in all our lives; when business was conducted using practical and fundamental principles. And as challenges of the modern world are upon us, I am always comforted that these seven attributes remind me to be true to my core beliefs and competencies. Here they are in the order they appear on the original document.

Organized

I've always joked with my clients, "What I lack in content knowledge, I make up for it with obedience and organization." Obedience to Universal Law, organizing it within my daily life.

Disciplined

My clients pinned this attribute on me because of career number one being in the performing arts. Personally, I find nothing more liberating than a healthy dose of discipline.

Analytical

This attribute is probably more appropriately stated as curiosity. I came from a very different world into corporate America and I always analyzed everything in detail. I was sincerely curious how everyone thought.

Focused

In the performing arts world, many times I was the one being “focused” upon. I was always interested in applying that attribute to something and everything other than myself.

Creative

This attribute was part of my DNA. I quickly discovered that there was more drama in corporate board rooms than on any stage I was part of, and the creative juices really flowed when I negotiated these intense times.

Realistic

My former reality in the performing arts world and corporate reality often collided. I became greatly valued in leadership roles because I was able to quickly discern between the two worlds, typically to leadership’s advantage.

Compassionate

This was and has been the most prized attribute. The genuine compassion I always felt whenever I had to deliver bad news to a client; deadlines exceeded; budgets destroyed; project funding lost; jobs redistributed. Fundamental principals were always first; I knew that I had to have the client’s back. It has paid off; The Universe and Karma are absolute; nothing escapes, all is resolved.

Who is Donna Chiacchia?

Hi, I am Donna Chiacchia, founder of Advantage Consulting, specializing in Project and Program Leadership. I work with Financial Services, Bio-Med/Pharma, and Corporate Training leadership that have processes, projects and programs in crisis, and restores them to a continuous improvement state.

Want to learn more? Contact me on my website www.consultdonna.com and schedule a call.

P.S. When I am not pursuing my project and program leadership passion, I spend my time traveling with my husband, enjoying friends, and lavishing lots of attention on my two daughters (blond tabby kitties) Elizabeth and Henrietta.